

# GVANTSA BAIDOSHVILI

UCLA LL.M. Candidate · Business & Intellectual Property Lawyer

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English – Professional Fluency · Georgian – Native · German – Conversational · Russian – Conversational

Business and intellectual property lawyer with eight years of cross-border experience advising technology, entertainment, e-commerce, and fintech companies on transactions, M&A, IP licensing, and regulatory compliance. Represented Universal Music Publishing Group, Warner Music Group, and Sony/ATV in IP litigation in Georgia and led global brand collaborations with Disney, Swarovski, Harvey Nichols, and The Coffee Bean & Tea Leaf. Former CEO of Georgia's Collective Management Organization, negotiating 26+ international representation agreements and securing SCAPR membership to strengthen global IP rights enforcement.

## EDUCATION

**University of California, Los Angeles (UCLA), School of Law** | Los Angeles, California Aug 2025 – Expected May 2026

**LL.M., Business Law**

Specialization: Securities Regulation; Dean's Tuition Fellowship Award; Board Member, Outlaw; Research paper: *When Generative AI Copies: Substantial Similarity and the Limits of Inference in Copyright Law.*

**Ivane Javakhishvili Tbilisi State University, School of Law** | Tbilisi, Georgia

**LL.M., Business Law**

Sep 2020 – Jun 2022

GPA: 3.8 / 4.0; Thesis: *Intellectual Property Rights Management: Tokenization Strategies for Technology Companies.*

**LL.B.**

Sep 2015 – Aug 2019

GPA: 4.0 / 4.0; 3rd among 605 graduates; Award: The Best Student of the Year; University conference winner.

## BAR ADMISSION

- Georgia (Country) – Licensed Attorney, Georgian Bar Association
- California – Registered for July 2026 Bar Examination
- New York – Planning to sit for 2027 Bar Examination

## PROFESSIONAL EXPERIENCE

**GB and Partners Law Office (GBPLO)** | Remote | Tbilisi, Georgia

*Partner*

Mar 2023 – Present

- Advise multinational clients on cross-border corporate, commercial, and financial transactions involving multiple jurisdictions. Lead negotiation and execution of cross-border M&A, joint ventures, and strategic partnerships, ensuring alignment between legal, regulatory, and business objectives.
- Oversee complex dispute resolution, including multi-jurisdictional enforcement and settlement strategies. Provide end-to-end guidance on intellectual property, data protection, and technology-driven transactions.
- Developing client relationships while implementing scalable legal knowledge systems to improve efficiency and growth.

*Founder of GBPLO Academy and Issue Zero*

Feb 2025 – Present

- Established an international legal and business education platform. Led The Global Contract Playbook, a 10-session live program attended by 1,000+ participants from 25+ jurisdictions.
- Created The Clause Vault™, a curated database of internationally enforceable contract clauses.
- Manage a forum for systems thinkers exploring the legal, societal, and strategic challenges posed by AI.

**TOMO & TerraShops** | Remote | Connecticut, USA

*Head of Legal*

Nov 2022 – Jan 2025

*Legal Adviser*

Jul 2021 – Nov 2022

- Promoted to Head of Legal after serving as in-house Legal Adviser, taking full responsibility for corporate legal operations, U.S. and international compliance, and cross-border commercial contracting.
- Ensured compliance with U.S. IP, publicity, and product liability laws; aligned advertising with FTC standards and data practices with CCPA, PIPEDA, GDPR, and DPDP; coordinated regulatory compliance across the EU, Singapore, and the UAE.

**Revenue Capital** | Remote | Georgia & Poland

*Legal Counsel*

Dec 2021 – May 2024

Advised fintech and digital-asset companies on securities compliance, investment structuring, and token-based financing instruments (including SAFTs), ensuring alignment with EU financial-services directives and AML/CTF frameworks.

**Georgian Neighboring Rights Association** | Tbilisi, Georgia

*Chairperson of the Board, CEO*

Jan 2023 – Mar 2024

Led global royalty collection and rights administration, negotiating bilateral agreements with performing rights organizations worldwide. Initiated Georgia's first tax incentive supporting royalty collection and advocated for rightsholders in legislative reforms. Represented GNRA before international industry bodies.

**Wekr3ate Media** | Remote | Ontario, Canada

*Rights Manager & Legal Adviser*

May 2020 – May 2023

Advised on IP rights and privacy law issues affecting music publishing and digital distribution; drafted and negotiated recording, publishing, and licensing agreements for artists and producers; coordinated music registration with Canadian PROs; and established sub-publishing partnerships to expand royalty collection and optimize cross-border revenue.

**PwC (PricewaterhouseCoopers)** | Tbilisi, Georgia

*Tax & Legal Department Trainee*

Aug 2020 – Jun 2021

Conducted tax exposure assessments. Contributed case preparation in a major antitrust litigation involving the country's largest telecommunications companies. Provided advisory support on international data protection, employment, and product safety regulations.

**GMI Rights Management** | Tbilisi, Georgia

*Legal Associate; Sync & Licensing Manager*

May 2017 – Apr 2020

Represented GMI and its international partners, including UMPG, WMG, Sony/ATV, and individual authors and artists, in licensing negotiations and disputes involving copyright and neighboring rights. Drafted and negotiated synchronization and mechanical licenses. Conducted music industry research and advised on licensing and IP rights management frameworks.

## AFFILIATIONS

- Member, International Association for Safe & Ethical AI (IASEAI)
- Certified Mediator, National Centre of Alternative Dispute Resolution (NCADR)
- Former: Certified Information Privacy Professional (CIPP/E); INATBA – contributed to policy discussions on MiCA, DORA, and Transfer of Funds Regulation (TFR); CAIDP – researched international AI governance frameworks including OECD AI Principles, UNESCO AI Ethics Recommendation, and the EU AI Act; Business Mentor, Cumorah Academy – guided early-stage entrepreneurs through product development, market validation, and business model design.

## ACHIEVEMENTS

- Stanford Law School – Selected for LL.M. in Law, Science & Technology (cohort ~20–25), 2025
- Franklin Pierce Center for Intellectual Property – Professional Experience Award